# INDIAN EXPORT DATA



WHO HAS A TRADE MAY GO ANYWHERE.

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THE COTTON TEXTILES EXPORT PROMOTION COUNCIL













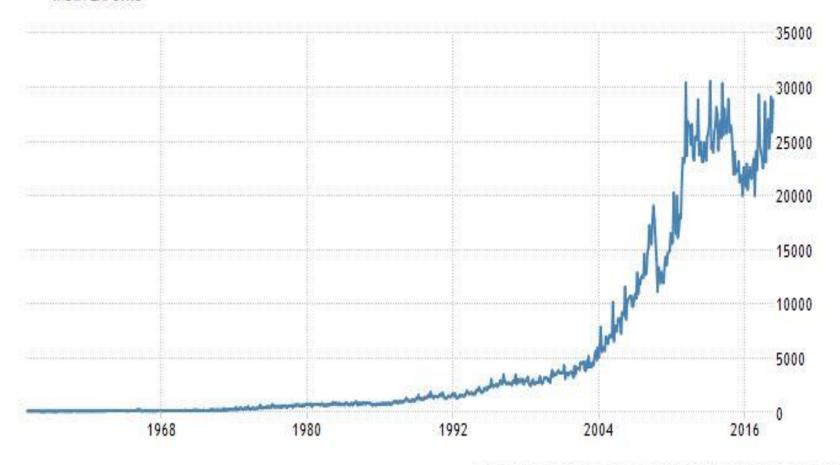


### INDIAN EXPORTS AT A GLANCE

- AVERAGE INDIAN EXPORT RANGES AROUND 5218.24 MILLION USD FROM 1957 TO 2017.
- INDIA'S HIGHEST EXPORT STANDS AT 30,541.44
  MILLION USD (MARCH 2013)
- INDIA'S LOWEST EXPORT BENDS AT 59.01 MILLION USD (JUNE 1958)







SOURCE: TRADINGECONOMICS.COM | MINISTRY OF COMMERCE AND INDUSTRY, INDIA

## INDIA IN RECENT YEARS....

- ONE OF THE BIGGEST REFINED CRUDE AND PETROLEUM PRODUCT EXPORTERS IN ASIA (19.25% OF TOTAL EXPORTS)
- ENGINEERING GOODS TO US, UAE, SINGAPORE, MEXICO, MALAYSIA, GERMANY, NEPAL, ITALY AND BANGLA (23.75%)
- CHEMICAL AND PHARMACEUTICAL PRODUCTS LIKE INORGANIC, ORGANIC AND AGRO-CHEMICAL, DYES & DYE INTERMEDIATE EXPORTS, COSMETICS, TOILETRIES, AND ESSENTIAL OILS, SPECIALTY CHEMICALS, LUBRICANTS AND CASTOR OIL EXPORTS TO USA, CHINA, INDONESIA, FRANCE, TURKEY, SAUDI, NEPAL, MALAYSIA, BRAZIL, ETC (21%)

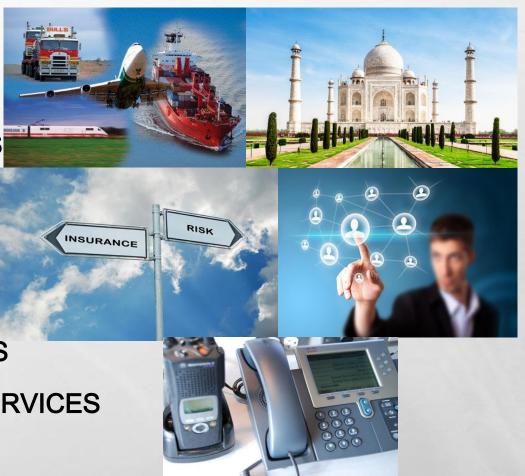
- GEMS AND JEWELLERY LIKE SILVER AND GOLD JEWELLERY, CUT AND POLISHED DIAMONDS TO USA, CHINA, EU, UAE, SAUDI, ETC. (14%)
- AGRICULTURAL AND ALLIED PRODUCTS LIKE FRUITS, VEGETABLES, PULPS, PICKLES, CHUTNEYS, JAGGERY, PULSES, HONEY, ALCOHOLIC BEVERAGES, MEAT, ETC TO PAK, BANGLA, UAE, US, KUWAIT, RUSSIA, FRANCE, NEPAL, SL, GERMANY, THAILAND, JAMAICA, BHUTAN, OMAN, MALAYSIA, ETC. (12%)
- TEXTILES AND CLOTHING LIKE FIBRES, YARN, JUTE, SILK, COTTON, CELLULOSIC FIBRE, APPAREL TO USA, CHINA, AFRICA, ETC. (10%)

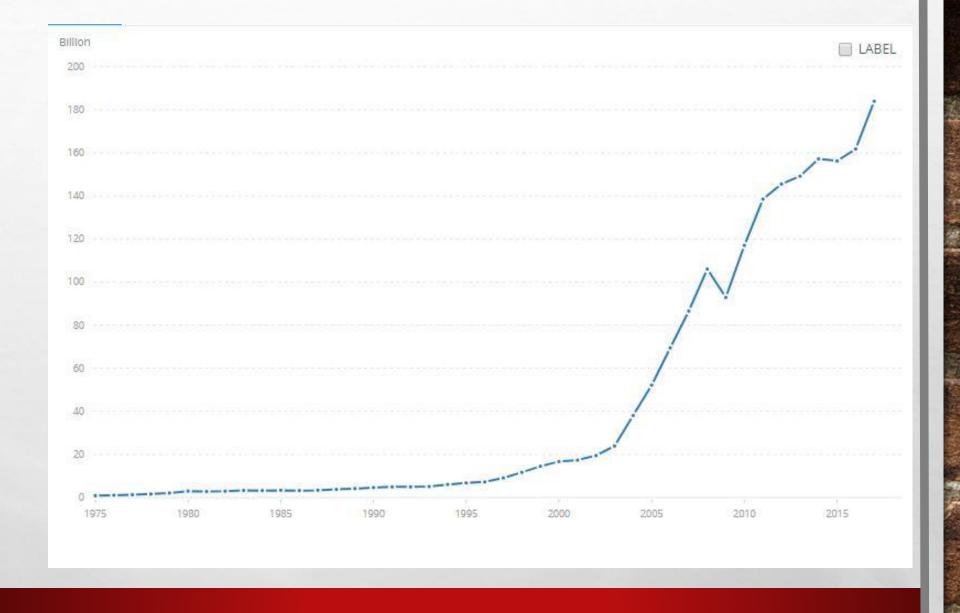
## INDIA'S MAIN EXPORT PARTNERS (ONLY THREE-FIFTHS (61.3%) OF INDIAN EXPORTS IN 2017)

- 1. UNITED STATES: US\$46.1 BILLION (15.6% OF TOTAL INDIAN EXPORTS)
- 2. UNITED ARAB EMIRATES: \$30 BILLION (10.1%)
- 3. HONG KONG: \$15 BILLION (5.1%)
- 4. CHINA: \$12.5 BILLION (4.2%) INCREASED BY 40.1%
- 5. SINGAPORE: \$11.6 BILLION (3.9%) INCREASED BY 57.4%
- 6. UNITED KINGDOM: \$9 BILLION (3%)
- 7. GERMANY: \$8.2 BILLION (2.8%)
- 8. VIETNAM: \$8.1 BILLION (2.7%) INCREASED BY 36.3%
- 9. BANGLADESH: \$7.2 BILLION (2.4%) INCREASED BY 27.2%
- 10. BELGIUM: \$6.2 BILLION (2.1%)
- 11. ITALY: \$5.7 BILLION (1.9%)
- 12. MALAYSIA: \$5.5 BILLION (1.9%) INCREASED BY 32.2%
- 13. NEPAL: \$5.5 BILLION (1.9%)
- 14. NETHERLANDS: \$5.4 BILLION (1.8%)
- SAUDI ARABIA: \$5.2 BILLION (1.8%)

## GLIMPSE ON KINDS OF INDIAN SERVICE EXPORTS

- 1. TRAVEL AND TOURIS
- 2. TRANSPORTATION
- 3. SOFTWARE SERVICE
- 4. BUSINESS SERVICES
- 5. FINANCIAL SERVICES
- 6. COMMUNICATION SERVICES





#### FINANCIAL YEAR 2014-15 - 2016-2017 (YEAR WISE SERVICES DATA)

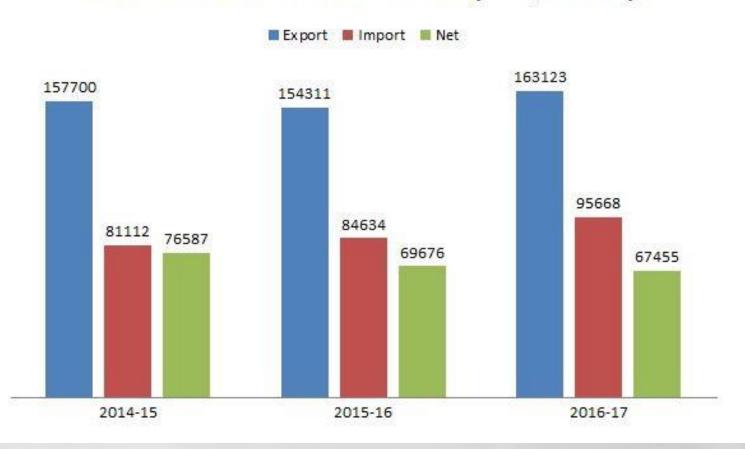
#### US\$ million

	Apr-Mar 2014-15 P			Apr-Mar 2015-16 P			April-Mar 2016-17 P		
	Export	Import	Net	Export	Import	Net	Export	Import	Net
Services Total	157700	81112	76587	154311	84634	69676	163123	95668	67455
Travel	20334	15306	5028	21268	14791	6476	23244	16427	6817
Transportation	17485	16176	1308	14003	15080	-1076	15851	14132	1719
Insurance	2202	1118	1083	2002	1150	851	2206	1496	710
G.N.I.E, ***	543	960	-417	578	869	-290	588	600	-11
Miscellaneous	117135	47550	69584	116458	52742	63715	121234	63014	58220
Software services	73108	2707	70400	74153	2699	71453	73651	3587	70064
Business Services	28421	27644	777	28994	31095	-2101	32946	32254	692
Financial Services	5660	3579	2081	4944	3134	1809	5099	5852	-754
Communication Services	1997	1022	974	2171	1001	1169	2375	910	1465

Source: RBI Balance of Payment (Last Update 30th June, 2017)

P : Preliminary

#### Year wise Services Trade Statistics (Usd \$ Million)



Rank +	Country \$	Exports \$	Imports \$	Total Trade +	Trade Balance \$
1	China China	16.34	68.06	84.4	-51.72
2	United States	48.6	25.7	74.3	22.9
3	United Arab Emirates	30.29	19.45	49.74	10.84
4	Saudi Arabia	6.39	20.32	26.72	-13.93
5	■ Switzerland	0.98	19.30	20.28	-18.32
6	Germany	7.09	12.09	20.33	-5.25
7	Hong Kong	13.7	20.34	34.04	-6.64
8	Indonesia	2.82	13.13	19.05	-10.96
9	South Korea	3.52	13.05	18.13	-8.93
10	Malaysia	3.71	9.08	16.93	-5.30
11	Singapore	7.72	7.31	16.93	2.68
12	■ Nigeria	2.22	9.95	16.36	-11.00
13	Belgium	5.03	8.26	16.33	-5.29
14	Qatar	0.90	9.02	15.66	-13.55
15	Japan	4.66	9.85	15.52	-4.75
16	Iraq	1.00	10.84	15.08	-13.42
17	Kuwait	1.25	4.97	14.58	-12.18
18	Mag United Kingdom	8.83	5.19	14.34	4.30
19	=== Iran	2.78	6.28	13.13	-4.78
20	Australia Australia	3.26	8.90	13.03	-7.47
21	Venezuela	0.13	5.70	11.99	-11.47
22	South Africa	3.59	5.95	11.72	-3.40
=4	Remaining Countries	126.78	104.92	231.70	21.86
	India's Total	262.29	381.01	758.30	-137.63

## COMPANIES SERVICING INDIAN TRADING PARTNERS

#### INDIA PLACED 54 CORPORATIONS ON THE FORBES GLOBAL

#### 2 BELANGE AND WET RES (GG GAS)

- TATA MOTORS (CARS, TRUCKS)
- INDIAN OIL (OIL, GAS)
- COAL INDIA (DIVERSIFIED METALS, MINING)
- ITC (TOBACCO)
- BHARAT HEAVY ELECTRICALS (ELECTRICAL EQUIPMENT)
- HINDALCO INDUSTRIES (ALUMINUM)
- TATA STEEL (IRON, STEEL)
- BHARAT PETROLEUM (OIL, GAS)
- HINDUSTAN PETROLEUM (OIL, GAS)
- SUN PHARMA INDUSTRIES (PHARMACEUTICALS)
- STEEL AUTHORITY OF INDIA (IRON, STEEL)
- BAJAJ AUTO (RECREATIONAL PRODUCTS)
- HERO MOTOCORP (RECREATIONAL PRODUCTS)
- GRASIM INDUSTRIES (CONSTRUCTION MATERIALS)

**JSW STEEL (IRON, STEEL)** 

#### **SOURCES:**

TRADINGECONOMICS.COM

EEPCINDIA.ORG

**TEXPROCIL.ORG** 

SERVICESEPC.ORG

THE KEY TO SUCCESS IS TO START BEFORE YOU GET READY.

#### **THANK YOU**